

# Blackfinch Ventures EIS Portfolios

## 8 Reasons Why



### Annual Management Charge for Four Years Only

Blackfinch's charges are competitive as it only takes its annual management charge for the first four years. It applies it to the investee firms, so clients can also benefit from tax relief on this element.



### Performance Fee has a Hurdle of 130%

The team only applies its performance fee of 20% on gains above a high hurdle of £1.30 for every £1 invested. It also calculates the fee on an individual company basis.



### Team Aligned with Clients

Blackfinch has an ethical focus, investing for a positive impact. Blackfinch also co-invests with clients and doesn't receive short-term bonuses. Its performance fee provides an incentive instead. Managers focus on picking the best firms, making them successful and targeting early exits.



### Expert Team Including Tech Founders

The Blackfinch Ventures team is highly experienced in start-ups and early-stage firms in the tech sector – the portfolios' focus. The team includes award-winning tech start-up founders and technology specialists.



### Solid Return Strategy

The team targets a 3-5x return. This is across a wide-ranging portfolio of at least ten companies in different sectors. There's also a realistic, manageable timeframe of around 12 months to deploy clients' money.



### Rigorous Process

The team follows a standout process. It includes: generating UK-wide deal flow through a pipeline team; using a cutting-edge research platform for approaching; and holding 3-4-hour initial pitch sessions with founders.



### Extensive Due Diligence

Alongside advance assurance from HMRC, Blackfinch performs extensive due diligence on prospective firms. This includes having a sector expert do onsite checks, and getting an independent and professional indemnity-backed opinion from a leading tax specialist.



### Value-Add Venture Partners

The team aims to appoint value-add non-executive directors, to investee firms' boards, named 'Ventures Partners'. With decades of experience in tech, our Ventures Partners use their contacts and expertise, sharing knowledge and opening doors for firms.

#### IMPORTANT INFORMATION

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