

# Blackfinch Ventures EIS Portfolios

## 8 Reasons Why



### Annual Management Charge for Four Years Only

Blackfinch's charges are competitive as it only takes its annual management charge for the first four years. It applies it to the investee firms, so clients can also benefit from tax relief on this element.



### Performance Fee has a Hurdle of 130%

The team only applies its performance fee of 20% on gains above a high hurdle of £1.30 for every £1 invested. It also calculates the fee on an individual company basis.



### Team Aligned with Clients

Blackfinch has an ESG focus and invests in companies that we believe can deliver a positive benefit. Blackfinch invests alongside our clients and the team is incentivized by the performance fee. Managers focus on picking the best firms, making them successful and targeting early exits.



### Expert Team Including Tech Founders

The Blackfinch Ventures team is highly experienced in start-ups and early-stage firms in the tech sector – the portfolios' focus. The team includes award-winning tech start-up founders and technology specialists.



### Solid Return Strategy

The team targets a 3-5x return. This is across a wide-ranging portfolio of at least ten companies in different sectors. There's also a realistic, manageable timeframe of around 12 months to deploy clients' capital.



### Rigorous Process

The team follows a standout process. It includes: generating UK-wide deal flow through a pipeline team; using a cutting-edge research platform to find companies; and holding 3-4-hour initial pitch sessions with founders.



### Extensive Due Diligence

Alongside advance assurance from HMRC, Blackfinch performs extensive due diligence on prospective firms. This includes a detailed evaluation by a sector expert, and getting an independent and professional indemnity-backed opinion from a leading tax specialist.



### Value-Add Non-Executive Directors

The team aims to appoint value-add non-executive directors named 'Venture Partners' to investee firms' boards. With decades of experience in tech, they use their contacts and expertise, sharing knowledge and opening doors for firms.

#### IMPORTANT INFORMATION

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